

CITY OF GREATER GERALDTON

MONTHLY MANAGEMENT REPORT

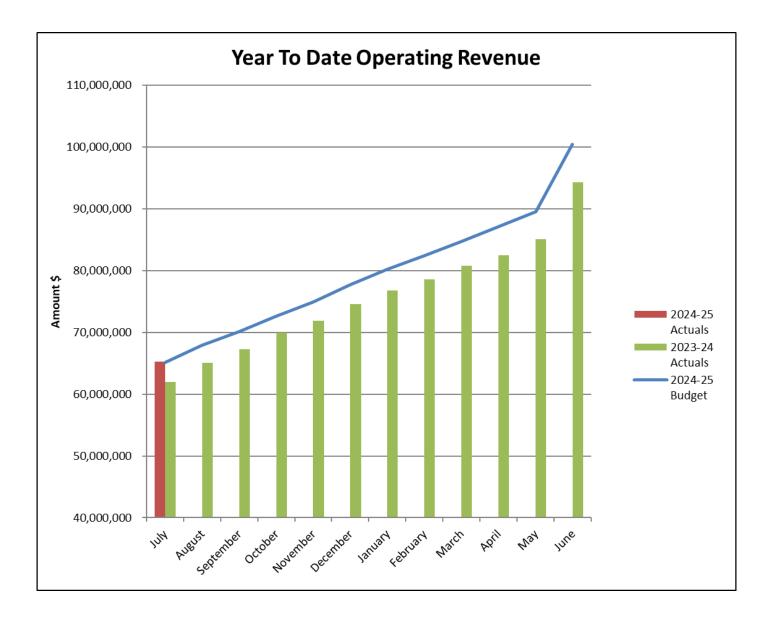


FOR THE PERIOD ENDED 31 JULY 2024

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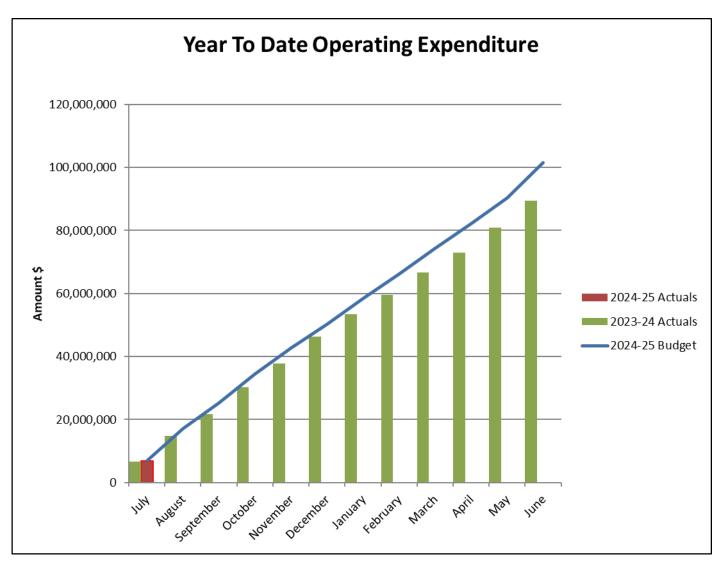
FINANCIAL PERFORMANCE INDICATORS



Operating revenue recorded as at 31 July is \$65,242,745 against a budget of \$65,116,097.

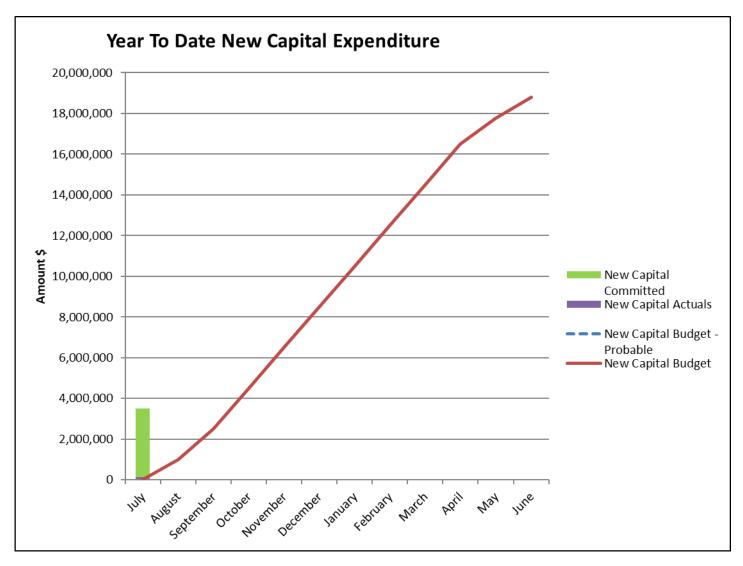
An increase in the annual Main Roads WA Direct Grant funding is the main cause of the higher than budgeted operating income (\$118K).

Other operating revenue is tracking well to the budget.



Operating expenditure recorded as at 31 July is \$6,836,416 against a budget of \$6,942,347.

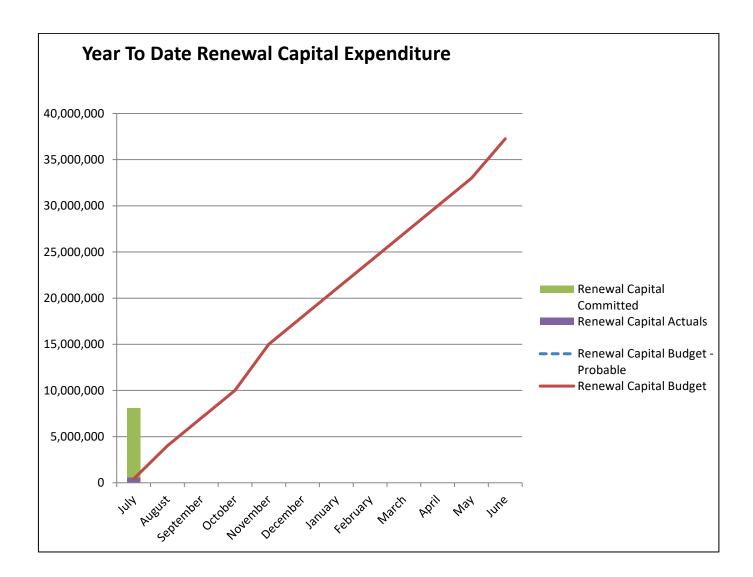
Employment costs are currently tracking under budget by \$85.6K due to lags in filling vacant positions. This is expected to be a timing variation only with new positions currently being advertised.



New capital expenditure recorded at 31 July is \$150,124 against a budget of \$10,000.

New capital expenditure is currently tracking over budget due to the Mingenew-Mullewa Road widening project which was budgeted to occur in 2023-24 but works are now to be completed early in 2024-25. This project has been included as a carryover in the August 24 Budget Amendment.

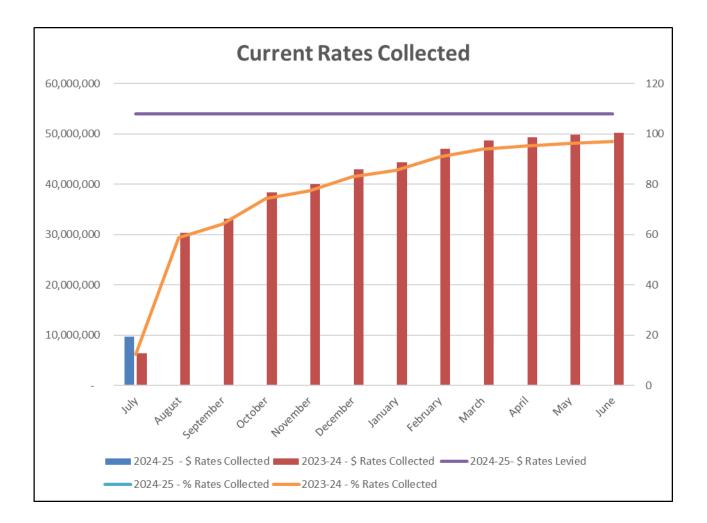
Note that purchase orders for new capital projects currently total \$3.4M which is mainly attributable to projects that have been carried over from 2023-24. These projects were either captured in the 2024-25 Capital Works Program or included in the August 24 Budget Amendment.



Renewal capital expenditure recorded at 31 July is \$587,998 against a budget of \$409,000.

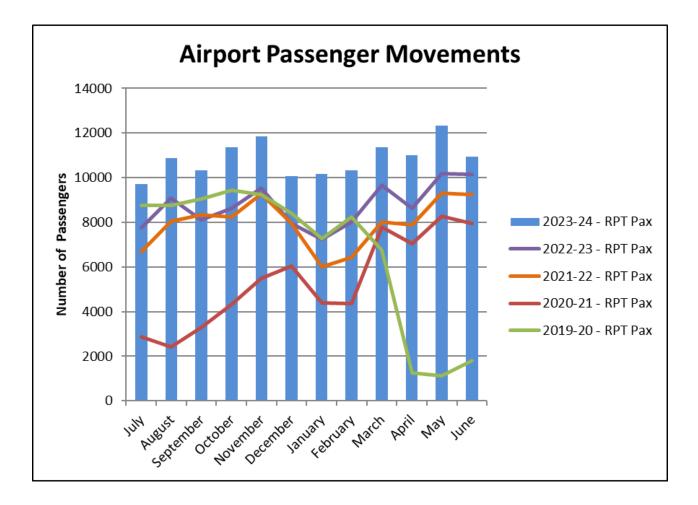
Capital expenditure for renewal projects is currently tracking over budget due to the completion of the Thames Drive pathway project in July which was budgeted to occur in 2023-24. This project has been included as a carryover in the August 24 Budget Amendment.

Note that outstanding purchase orders currently total \$7.5M for capital renewal works which is mainly attributable to projects that have been carried over from 2023-24. These projects were either captured in the 2024-25 Capital Works Program or included in the August 24 Budget Amendment.



In 2024-25 \$53,961,135 rates were levied.

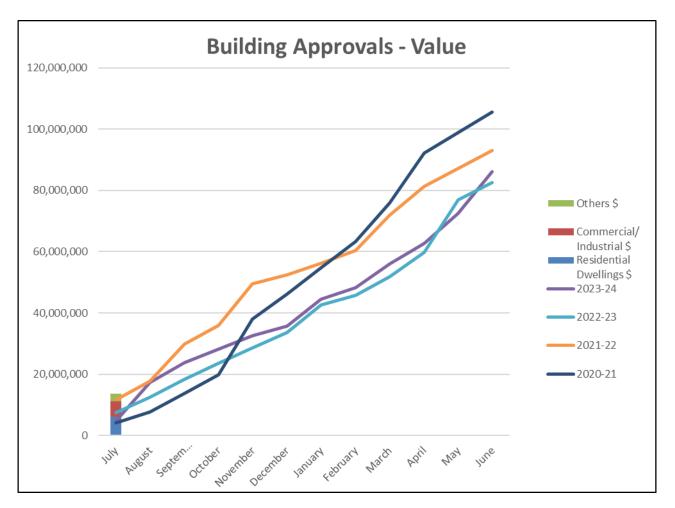
As at 31 July \$9,662,193 (17.91%) of current rates have been paid. This compares with \$6,412,114 (12.41%) at the same time last year. Rates arrears of 7.16% have been recovered.



Nexus Airlines implemented its full-service schedule for the Geraldton-Perth route in October 2023 resulting in an overall increase in passenger numbers for the 2023-24 year compared to the prior year.

For the month of June total passenger movements were 10,935, down from 12,325 in May.

*Passenger movement reporting is 1 month in arrears due to delays in airlines reporting actual figures.

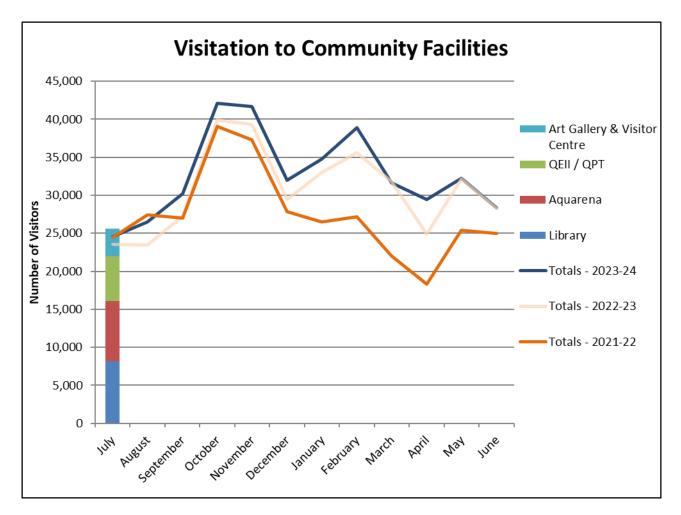


Eighteen residential applications were approved in July valued at \$6,025,713. This compares with fifteen valued at \$7,240,718 for last month.

Six commercial applications were approved in July valued at \$5,040,311. This compares to four in June valued at \$3,555,360.

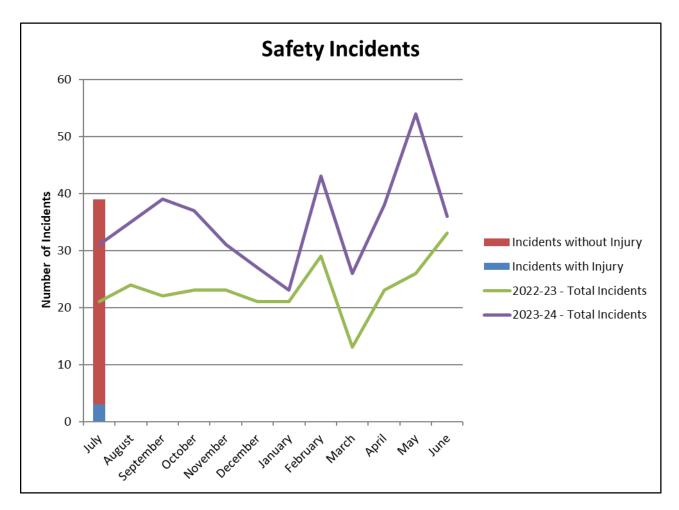
"Others" classification includes buildings such as gazebo, patio, retaining walls, sheds, and swimming pools. Year to date there have been 49 application approvals of this sort valued at \$2,668,284.

A total of 586 applications were received last financial year valued at \$86,070,021 compared to 73 this year with a value of \$13,734,308.



For the month of July, visitors to facilities were:

- Geraldton Regional Library 8,167
- Aquarena 7,951
- QEII 4,857
- QPT hosted 5 events with 1,025 attendees
- Art Gallery and Visitors Centre 3,573

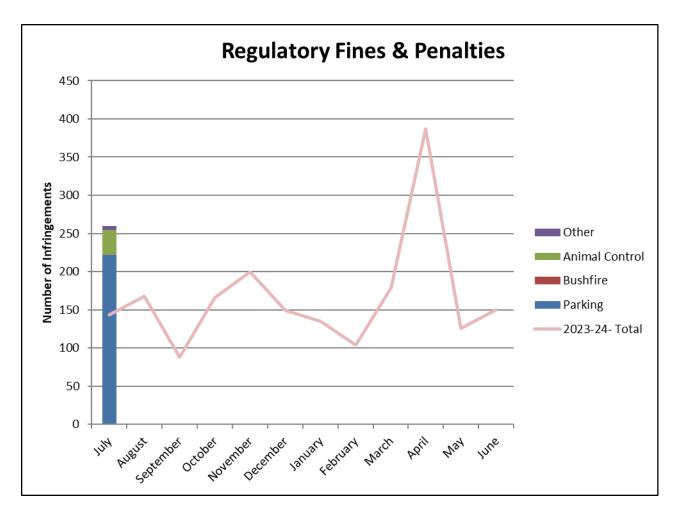


There were 3 incidents with injury and 36 incidents without injury in July:

- Injury/Illness 3
- Vehicle/Property damage 4
- Security 4
- Near Miss 3
- Environment 1
- Report only 24 (15 x members of the public, 2 x employees and 7 x contractors)

Lost Time Injury (LTI):

- FY 2023-24 221 days
- 2024-25 YTD 0 days



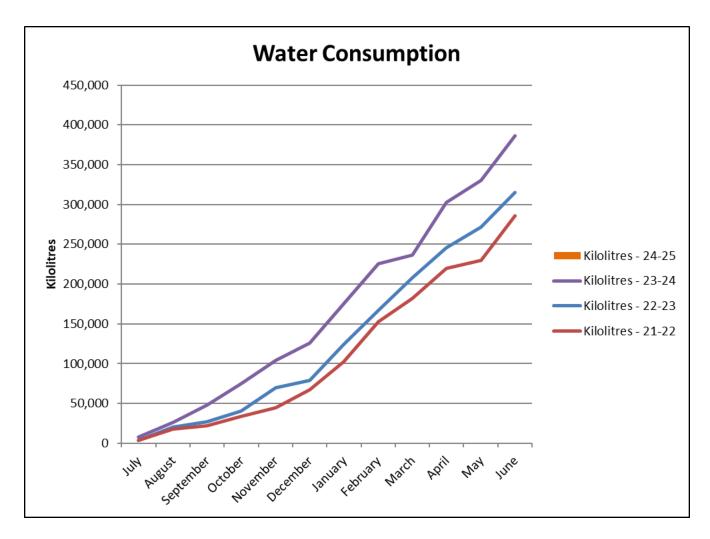
Fines issued in July totalled 260:

- Parking: 222
- Animal Control: 33
- Bushfires Act: 0
- Other: 5

Infringements for the same period last year were 143.

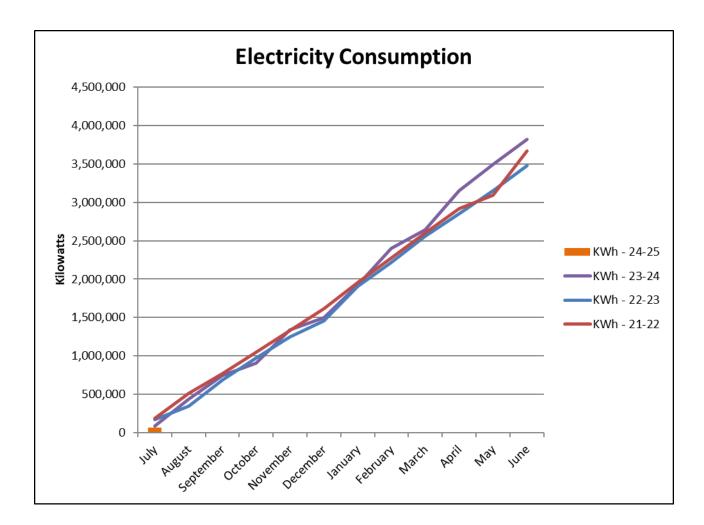
Prior year total infringements issued:

- 2024-25: 260 YTD
- 2023-24: 1,995
- 2022-23: 2,100
- 2021-22: 2,142
- 2020-21: 1,069
- 2019-20: 1,329
- 2018-19: 2,276



Total kilolitres billed to 31 July was 834L compared to 8,017kL for the same period last year.

Variable billing periods do not allow for precise correlation to the previous financial year.



Total kilowatt hours billed to 31 July was 67,976 compared to 85,392 for the same period last year.

Variable billing periods do not allow for precise correlation to the previous financial year.

STATEMENT OF FINANCIAL ACTIVITY FOR THE PERIOD ENDED 31 JULY 2024

| | Current | Current Current YTD Actual | | Variances | | |
|--|--------------|----------------------------|------------|-----------|--------|---|
| | Budget | YTD Budget | | \$ | % | |
| Operating Income | - | - | | | | |
| Rates | 54,428,065 | 54,153,065 | 54,181,041 | -27,976 | -0.1% | ✓ |
| Grants, Subsidies & Contributions | 10,886,735 | 783,204 | 923,236 | -140,032 | -17.9% | × |
| Fees & Charges | 29,829,573 | 9,810,110 | 9,764,099 | 46,011 | 0.5% | ~ |
| Interest Earnings | 4,210,872 | 350,922 | 356,376 | -5,455 | -1.6% | ~ |
| Other | 739,550 | 18,796 | 17,994 | 802 | 4.3% | ~ |
| Profit On Disposal Of Assets | 209,874 | 0 | 0 | 0 | | ✓ |
| | 100,304,669 | 65,116,097 | 65,242,745 | -126,649 | -0.19% | |
| Operating Expenditure | | | | | | |
| Employee Costs | -37,687,673 | -3,090,931 | -3,005,310 | -85,621 | 2.8% | × |
| Materials & Contractors | -29,337,059 | -1,022,599 | -1,011,773 | -10,826 | 1.1% | ✓ |
| Utility & Govt Charges | -3,363,677 | -25,318 | -23,050 | -2,268 | 9.0% | ✓ |
| Insurance | -1,110,805 | -555,000 | -516,408 | -38,592 | 7.0% | ✓ |
| Finance Costs | -531,506 | -230 | -211 | -19 | 8.2% | ✓ |
| Other Expenditure | -4,280,010 | -119,318 | -129,663 | 10,345 | -8.7% | ✓ |
| Depreciation On Assets | -25,066,658 | -2,128,951 | -2,150,000 | 21,049 | -1.0% | ✓ |
| Loss On Disposal Of Assets | -57,386 | 0 | 0 | 0 | | ✓ |
| | -101,434,774 | -6,942,347 | -6,836,416 | -105,931 | 1.5% | |
| NET OPERATING | -1,130,105 | 58,173,750 | 58,406,329 | -232,580 | -0.4% | |
| Non-Cash Expenditure and Revenue | | | | | | |
| (Profit) / Loss on Asset Disposals | -152,488 | 0 | 0 | 0 | | ✓ |
| Movement in Non-current Assets & Non-current provisions | 0 | 0 | 0 | 0 | | ~ |
| Depreciation on Assets | 25,066,658 | 2,128,951 | 2,150,000 | -21,049 | -1.0% | ~ |
| | 24,914,170 | 2,128,951 | 2,150,000 | -21,049 | -1.0% | |

| | Current | Current | YTD Actual | Variano | | |
|--|-------------|------------|------------|---------|---------|---|
| | Budget | YTD Budget | | \$ | % | |
| Capital Expenditure | | | | | | |
| Purchase Land | -2,400,000 | 0 | -333 | 333 | | ~ |
| Purchase Buildings | -3,899,602 | -12,000 | -13,050 | 1,050 | -8.8% | ~ |
| Purchase Plant and Equipment | -4,940,518 | -60,000 | -62,223 | 2,223 | -3.7% | ~ |
| Purchase Furniture and Equipment | -1,679,301 | -11,000 | -11,235 | 235 | -2.1% | ~ |
| Purchase Infrastructure Assets - Roads | -15,764,529 | -170,000 | -338,719 | 168,719 | -99.2% | × |
| Purchase Infrastructure Assets - Parks | -7,827,790 | -100,000 | -105,852 | 5,852 | -5.9% | ~ |
| Purchase Infrastructure Assets - Airport | -6,005,367 | 0 | 0 | 0 | | ~ |
| Purchase Infrastructure Assets - Meru | -1,031,195 | 0 | -3,084 | 3,084 | | ~ |
| Purchase Infrastructure Assets - Other | -12,518,855 | -66,000 | -203,626 | 137,626 | -208.5% | × |
| Self Supporting/Other Community Loans Paid Out | -150,000 | 0 | 0 | 0 | | ~ |
| Lease Payments | -8,286 | 0 | 0 | 0 | | ~ |
| Repayment of Debentures | -3,151,492 | -20,073 | -20,073 | 0 | 0.0% | ~ |
| | -59,376,935 | -439,073 | -758,196 | 319,123 | -72.7% | |
| Capital Revenue | | | | | | |
| Non Operating Grants & Subsidies | 12,670,296 | 0 | 0 | 0 | | ~ |
| Proceeds from Disposal of Assets | 1,337,400 | 27,000 | 27,500 | -500 | -1.9% | ~ |
| Proceeds from New Debentures | 150,000 | 0 | 0 | 0 | | ~ |
| Self-Supporting Loan Principal Income | 134,067 | 20,073 | 20,073 | -0 | 0.0% | ~ |
| Council Loan Principal Income | 18,955 | 0 | 0 | 0 | | ~ |
| | 14,310,718 | 47,073 | 47,573 | -500 | -1.06% | |
| Reserves | | | | | | |
| Transfers to Reserves | -5,301,457 | 0 | 0 | 0 | | ~ |
| Transfers from Reserves | 18,961,484 | 0 | 0 | 0 | | ✓ |
| | 13,660,027 | 0 | 0 | 0 | | |
| Current Funding Surplus (Deficit) | -7,622,125 | 59,910,701 | 59,845,707 | 64,994 | 0.11% | × |

STATEMENT OF FINANCIAL POSITION AS AT 31 JULY 2024

| | 30 June 2024 | 31 July 2024 |
|-------------------------------------|---------------|----------------------|
| | \$ | \$ |
| CURRENT ASSETS | 17 100 010 | 40.000.055 |
| Cash and cash equivalents | 17,460,646 | 18,092,655 |
| Trade and other receivables | 8,580,788 | 62,173,449 |
| Other financial assets | 38,326,909 | 44,306,835 |
| Inventories | 369,716 | 420,407 1,754,385 |
| Contract assets | 2,600,040 | 1,377,715 |
| Prepayments TOTAL CURRENT ASSETS | 1,291,915 | |
| IOTAL CORRENT ASSETS | 68,630,014 | 128,125,447 |
| NON-CURRENT ASSETS | | |
| Trade and other receivables | 571,530 | 571,530 |
| Other financial assets | 5,967,491 | 5,967,491 |
| Property, plant and equipment | 201,440,286 | 201,534,898 |
| Infrastructure | 730,930,551 | 731,627,423 |
| Right-of-use assets | 53,889 | 53,889 |
| Intangible assets | 159,460 | 159,460 |
| TOTAL NON-CURRENT ASSETS | 939,123,207 | 939,914,690 |
| | | |
| TOTAL ASSETS | 1,007,753,220 | 1,068,040,137 |
| CURRENT LIABILITIES | | |
| Trade and other payables | 13,913,402 | 12,356,037 |
| Contract liabilities | 2,189,824 | 3,513,076 |
| Lease liabilities | 8,285 | 8,285 |
| Borrowings | 3,142,208 | 3,122,135 |
| Employee related provisions | 5,832,989 | 5,832,989 |
| TOTAL CURRENT LIABILITIES | 25,086,707 | 24,832,522 |
| NON-CURRENT LIABILITIES | | |
| Lease liabilities | 0 | 0 |
| Borrowings | 13,321,607 | 13,321,607 |
| Employee related provisions | 314,866 | 314,866 |
| Other provisions | 13,279,333 | 13,279,333 |
| TOTAL NON-CURRENT LIABILITIES | 26,915,806 | 26,915,806 |
| TOTAL LIABILITIES | 52,002,513 | 51,748,328 |
| NET ASSETS | 955,750,707 | 1,016,291,809 |
| | əJJ,1 JU,1 UI | 1,010,291,009 |
| EQUITY | 000 050 7 (7 | 450,000,040 |
| Retained surplus | 398,358,747 | 458,899,849 |
| Reserve accounts | 43,054,641 | 43,054,641 |
| Revaluation surplus | 514,337,319 | 514,337,319 |
| TOTAL EQUITY | 955,750,707 | 1,016,291,809 |

EXPLANATION OF MATERIAL VARIANCES – 31 JULY 2024

The material variance thresholds are adopted annually by Council as an indicator of whether the actual expenditure or revenue varies from the year to date budget materially.

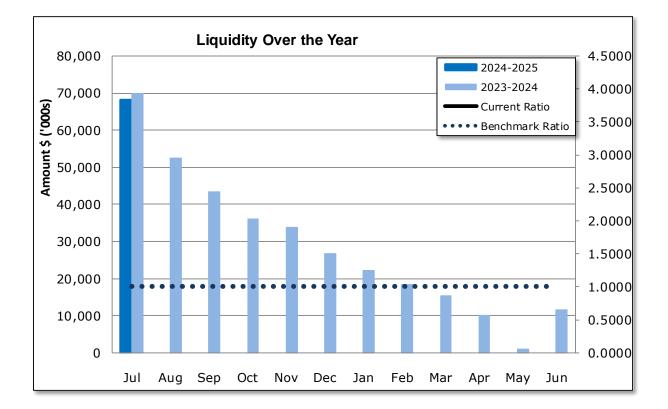
The material variance adopted by Council for the 2024-25 year is 10% or \$50,000

| Description | Variance \$ | Variance % | |
|---|-------------|-----------------------|---|
| Revenue from operating activities Grants, subsidies and contributions Increase in annual Main Roads WA Direct Grant. The additional funding has been included in the August 24 Budget Amendment. | (140,032) | (17.88%) Permanent | |
| Expenditure from operating activities Employee Costs Variance due to lags in filling vacant positions. | (85,621) | 2.77% Timing | |
| Outflows from investing activities | | | |
| Payments for construction of infrastructure Roads – The Mingenew-Mullewa Road widening project was budgeted to occur in 2023-24 but works are to be completed in 2024-25. Expenditure incurred in July totalled \$148K. This project has been included as a carryover in the August 24 Budget Amendment, with a total carry over amount of \$264.7K. | 315,281 | 93.83% Permanent | • |
| Pathways – The new Thames Drive pathway project was budgeted to occur in 2023-24 but works are not to be completed in 2024-25. Expenditure incurred in July totalled \$136.4K. This project has been included as a carryover in the August 24 Budget Amendment. | | Permanent | |
| Surplus or deficit after imposition of general rates Due to variances described above | 64,994 | 0.11% | ▼ |

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| NET CURRENT | FUNDING | POSITION |
|--------------------|---------|----------|
|--------------------|---------|----------|

| | Positive=Surplus (Negative=Deficit) | | | |
|--|-------------------------------------|--------------|--------------|--|
| | 2024- | 2023-2024 | | |
| | This Period | Last Period | This Period | |
| | \$ | \$ | \$ | |
| Current Assets | | | | |
| Cash and Cash Equivalents | 18,092,655 | 17,460,646 | 16,774,711 | |
| Trade and other receivables | 62,173,449 | 7,781,836 | 57,330,659 | |
| Other financial assets | 44,306,835 | 38,185,173 | 38,576,435 | |
| Inventories | 420,407 | 369,716 | 421,246 | |
| Contract assets | 1,754,385 | 3,263,984 | 1,045,295 | |
| Prepayments | 1,377,715 | 1,291,915 | | |
| Assets classified as held for sale | 0 | 0 | 7,146,159 | |
| Total Current Assets | 128,125,447 | 68,353,270 | 121,294,505 | |
| | | | | |
| Less: Current Liabilities | | | | |
| Trade and other payables | 12,356,037 | 10,529,875 | 6,187,587 | |
| Contract liabilities | 3,513,076 | 2,189,824 | 3,986,615 | |
| Lease liabilities | 8,285 | 2,055 | 0 | |
| Borrowings | 3,122,135 | 0 | 3,676,837 | |
| Employee related provisions | 5,832,989 | 5,832,989 | 5,583,468 | |
| | 24,832,522 | 18,554,742 | 19,434,507 | |
| | | | | |
| Less: Cash Restricted | (38,054,641) | (38,089,222) | (28,403,245) | |
| Unrestricted Net Current Asset Position | 65,238,284 | 11,709,306 | 73,456,753 | |
| | | | | |
| Less: Current portion of self supporting loans | (124,784) | (12,745) | 0 | |
| Less: Current portion of Council loans receivable | (18,960) | (2,008) | 0 | |
| Less: Land held for resale (sales in future years) | 0 | 0 | (7,146,159) | |
| Current portion of borrowings | 3,122,135 | 0 | 3,676,837 | |
| Current portion of lease liabilities | 8,285 | 2,055 | 0 | |
| | | | | |
| Net Current Funding Position | 68,224,960 | 11,696,609 | 69,987,431 | |



MONTHLY INVESTMENT REPORT

| Deposit Ref | Current Credit Rating | Maturity/ Conversion | Invested Interest rates | Term (mths) | Amount Invested | Accrued Interest | Current Value @ 31/7/2024 |
|----------------------------|--------------------------|-------------------------|----------------------------|-------------|-----------------|------------------|------------------------------|
| Commonwealth | A1+ | | | | | | |
| BOS Call Account - Muni | A1+ | On Demand | 4.35% | | 11,770,259 | | 11,770,259 |
| BOS Call Account - Reserve | A1+ | On Demand | 4.35% | | 22,754 | | 22,754 |
| Reserve Investment 348 | A1+ | 14/8/2024 | 5.60% | 12 | 4,900,000 | 264,627 | 5,164,627 |
| Reserve Investment 349 | A1+ | 14/8/2024 | 5.60% | 12 | 5,250,000 | 283,529 | 5,533,529 |
| Reserve Investment 352 | A1+ | 2/9/2024 | 5.36% | 12 | 5,250,000 | 258,271 | 5,508,271 |
| | | | Subtotal | | 27,193,013 | 806,427 | 27,999,440 |
| | | | | | | | |
| National Bank | A1+ | | | | | | |
| Reserve Investment 358 | A1+ | 16/12/2024 | 5.05% | 9 | 1,747,314 | 33,603 | 1,780,918 |
| Reserve Investment 353 | A1+ | 2/9/2024 | 5.15% | 12 | 6,000,000 | 283,603 | 6,283,603 |
| Muni Investment 359 | A1+ | 28/4/2025 | 5.30% | 9 | 6,000,000 | 6,099 | 6,006,099 |
| | | | Subtotal | | 13,747,314 | 323,305 | 14,070,619 |
| | | | | | | | |
| AMP Bank | A2 | | | | | | |
| Reserve Investment 297 | A2 | 22/8/2024 | 5.40% | 12 | 2,300,000 | 117,735 | 2,417,735 |
| | | | Subtotal | | 2,300,000 | 117,735 | 2,417,735 |
| Bank of Queensland | A2 | | | | | | |
| Reserve Investment 354 | AZ A2 | 14/10/2024 | 5.15% | 12 | 5,250,000 | 217,782 | 5,467,782 |
| Reserve investment 554 | AZ | 14/10/2024 | Subtotal | 12 | 5,250,000 | 217,782 | 5,467,782 |
| | | | Subtotal | | 5,250,000 | 217,702 | 5,407,702 |
| Suncorp | A1 | | | | | | |
| Reserve Investment 344 | A1 | 15/11/2024 | 4.65% | 12 | 5,000,000 | 398,116 | 5,398,116 |
| | | | Subtotal | | 5,000,000 | 398,116 | 5,398,116 |
| | | | | | | | |
| Judo Bank | | | | | | | |
| Reserve Investment 355 | A3 | 14/10/2024 | 5.15% | 6 | 2,402,582 | 100,003 | 2,502,586 |
| | | | | | 2,402,582 | 100,003 | 2,502,586 |
| Bank of Sydney | Unrated | | | | | | |
| Reserve Investment 357 | Unrated | 20/3/2025 | 5.18% | 12 | 5,083,269 | 98,111 | 5,181,380 |
| | | | Subtotal | | 5,083,269 | 98,111 | 5,181,380 |
| | | | | | | | |

